

# Welcome to KANYA Ltd

*Company Presentation*





## KANYA in a nutshell

### Characteristics of KANYA

Over 30 years of experience with aluminum extrusion system and thousands of applications (Swiss market leader)

Large stock of aluminum extrusions in Switzerland (Swiss company)

Specialized engineering team for aluminum extrusion systems

Well equipped machineries in operation

Fast connection system and local assembling team

Highest quality assurance (ISO 9001, careful supplier selection)

International distribution system through 19 representations

Own engineering software KANYAKTEK ®

Price competitive

### Customer advantage

Experienced challenging of ideas / feasibility checks, time and cost savings through fast realization of ideas

Short delivery time

Internal cost savings through outsourcing possibility / expertise

Highest flexibility and short delivery time

Time savings through short assembling time

Right product in time with right stability

Nearly worldwide access to our products and services

Access to all relevant information / data for CAD engineers

Good cost / benefit



# KANYA products

Our products are worldwide protected by patents and the KANYA brand is a trademark in more than 40 countries.

Company Presentation

**Aluminum extrusions  
and tubes**  
in more than 85 possible  
versions.

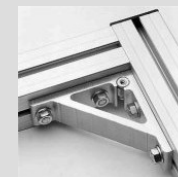
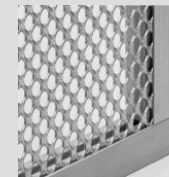


**KANYA's patented  
connector system**  
has million fold proven  
applications.



**Accessories**

that can be combined with all  
profiles and can satisfy the broadest  
variety of customer needs.



**Modular assembly system with infinite possibilities (more than 1 200 articles)**

# KANYA applications in machinery industry

Filling machine



Newspaper transport system



Packaging machine



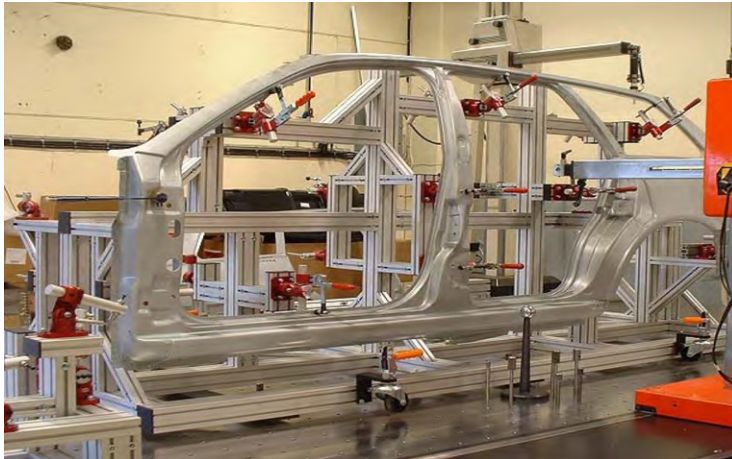
Switcher for satellite system



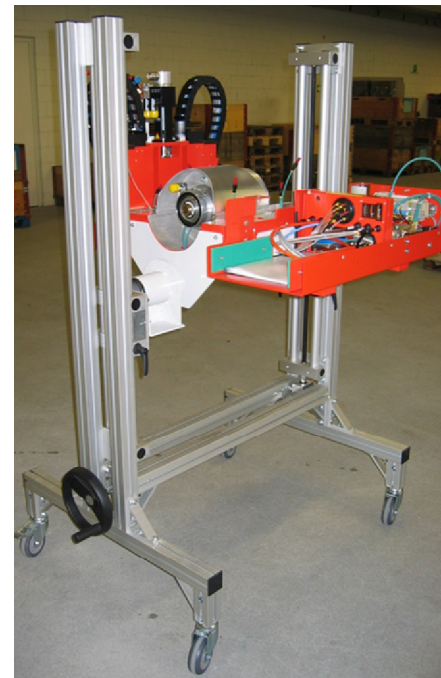


# KANYA industrial applications

Prototype measuring system for car industry



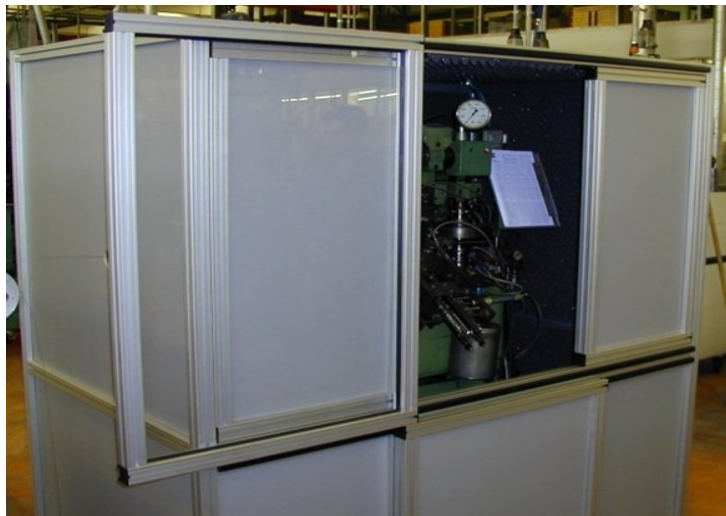
Assembling cart  
(adjustable for height)



Bike test station



Sound insulation / noise protection system



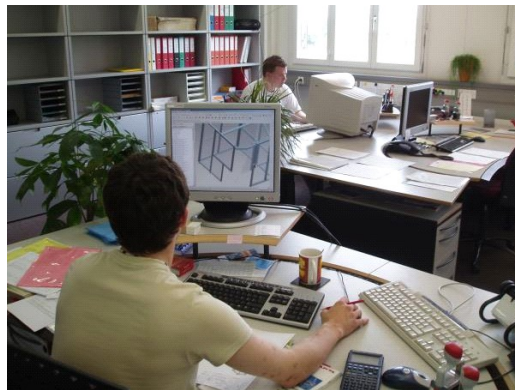
# KANYA's skills and core competences



**Consulting service**



**Machining**



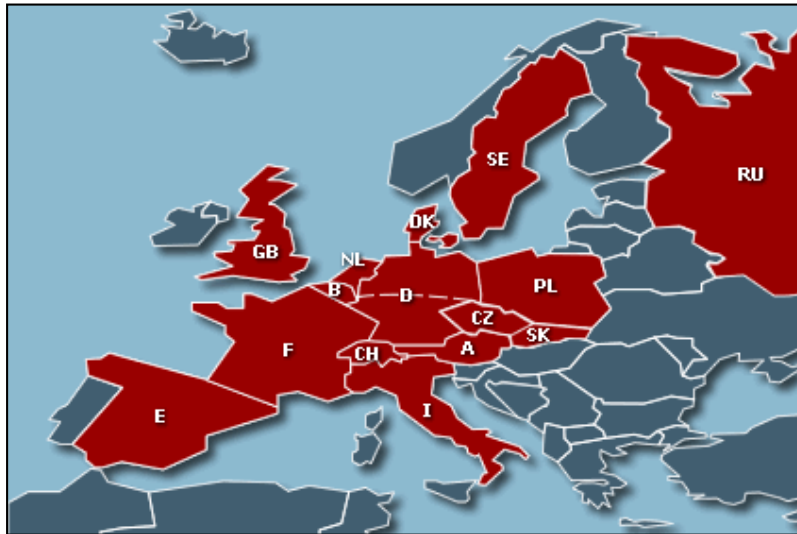
**Development & engineering**



**Assembling**



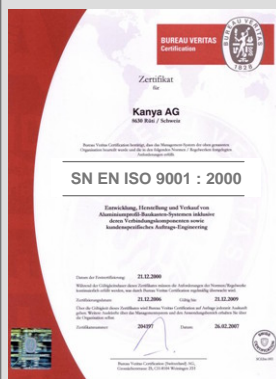
## Distribution network



- Head office in Rüti ZH and market leader in Switzerland
- 19 representation world wide
- Careful selection of representations with same skills and core competences as KANYA (consulting services, development & engineering, machining and assembling)



# Corporate objectives



## 1. Highest possible quality standards

- due to employees that take over responsibility
- due to defined processes for quality assurance and - control



## 2. Highest possible ability to deliver on time

- due to optimized stock levels and the delivery time of our suppliers
- due to flexible employees



## 3. Best practice service for our customers / representations

- due to optimized internal processes
- due to customized IT systems



## 4. Continuous improvements

- due to open communication culture and flat hierarchies
- due to constant investments in research & development

**Sustainable growth through highly motivated employees**



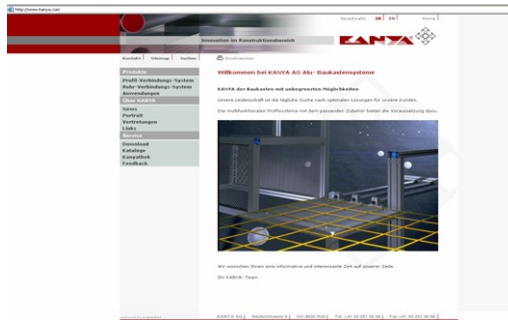


## Key figures

Foundation	1974
Employees in Switzerland	Over 35 employees in Rueti / Switzerland
KANYA specialists worldwide	More than 100 well trained KANYA product specialists work on a daily basis in our representations with the modular system
Customer base	Over 2'000 active customers in Switzerland and several thousand customers worldwide
Growth	Average revenue growth in the last 10 years between 3-6% per annum
Facilities	Over 3'500 m <sup>2</sup> production and office facilities in Rueti, Switzerland
Certified processes	ISO 9001: 2000
Copyrights and patents	The KANYA® brand is worldwide copyright protected. In addition, KANYA holds several hundred patents for developed extrusions, connectors and accessories.



## Further information required?



You find further information about KANYA on our website ([www.kanya.com](http://www.kanya.com)), ...



...or you can order our KANYATHEK® CD or...

KANYATHEK® is a KANYA made software that offers you all relevant data and information about our articles in CAD format (compatible for most currently used CAD systems). We provide the KANYATHEK® can be ordered for fee



...you can order our catalogue with many examples of applications.



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